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PRESS RELEASE

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Automated Logic Honors Premier Energy Systems

Saint Albans, WV- The owners and staff of Premier Energy Systems (Premier) are excited to share their receipt of two distinguished Automated Logic awards. Premier Principals, Jerry Priddy and John Penny traveled to Newport Beach, CA for the Automated Logic 2023 “Reach for the Clouds” Annual Distribution Meeting where they received the awards for sales quota busting and new dealer market performance.

First up, the company earned the prestigious “Rookie of the Year Award.” This award is given annually to the newest Automated Logic dealer who exceeds expectations in terms of outstanding performance and sales. Since acquiring the Automated Logic dealership for West Virginia in 2021; performance in the market area has dramatically increased. In fact, Premier has seen a 250% growth in the market over the prior year. The over 30% market share growth puts the company in the top quartile of dealer sales. Joe Tossing, Regional Sales Rep for Automated Logic said that company’s sales performance was impressive, “Premier delivered a CAGR (compound annual growth rate) for their area that was almost four times (400%) the overall market. Automated Logic is proud to partner with such high performing, thoughtful and engaged professionals in the West Virginia marketplace and we were thrilled to recognize Premier Energy Services as our “2022 Rookie of the Year” award winner. We are excited to see what they do in the future.”

In addition to “Rookie of the Year,” Premier garnered the sought after, “2022 Sales Achievement Award.” This award is presented to dealers who meet or exceed their estimated 2022 sales quota. Premier was able to double their sales quota for the year. Managing Principal, Jerry Priddy said, “We thank Automated Logic for extending this recognition. Our success is due in part to our staff, but largely to our customers. Without our customers believing in our services and Automated Logic products we would not have been honored with these awards and could not have achieved our sales goals.”

The Premier staff continues to invest in the growth of their business and the market share. Tossing continued, “As impressive as their sales performance was last year, Premier continues to invest in growing their customer base. They take advantage of the Automated Logic market funds program to 100% utilization and continue their investment in Automated Logic’s Partner in Training program.” Over the past five months, the company has relocated into a larger facility, has implemented a high-tech training facility and has started internally training staff; but it does not stop there. Marketing Director, Janis Woodrum said, “We are not only committed to growing the market share; we are committed to our customers and our people. We have continued investing in the resources afforded by Automated Logic and our next steps include opening training classes to customers. Management has continued the focus of developing our new offices in terms of staffing and facility improvements. In addition, we are working to implement a higher social media presence with development of a new website and activity on our social media accounts.”

Priddy continued, “When plans don’t work; we change the plan, not the goal. And as said, we remain focused and committed to our customers and staff. We feel this focus, along with standing behind our word, will enable us to become distinguished in the industry and exceed future goals. Thank you to all of those who have believed in us!”

Premier Mechanical LLC, d.b.a. Premier Energy Systems is a locally-owned company specializing in Building Automation & Controls, HVAC Contracting and Energy Solutions for commercial and industrial clients. Premier Energy Systems relocated to Saint Albans in February of this year.

Automated Logic, a leading provider of innovative building-management solutions, is part of Carrier Global Corporation (NYSE: CARR), the leading global provider of healthy, safe, sustainable and intelligent building and cold chain solutions.